Town Name:	TRURO
Program Period:	2017
Current Dates:	12/1/2017 - 12/31/2017
Cumulative Dates:	1/1/2017 - 12/31/2017

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	10,566.07	\$9,981.87	4	30,629.13	\$26,509.72	12	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$665.00	1	0.00	\$815.00	2	\$0.00	0.00%
Residential Home Energy Services - Measures	6,778.60	\$18,987.33	16	106,476.10	\$141,708.30	103	\$106,630.59	132.90%
Residential Home Energy Services - RCS	0.00	\$3,535.00	20	0.00	\$23,500.00	82	\$13,642.55	172.26%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	614.00	\$429.00	2	33,141.60	\$19,954.50	44	\$0.00	0.00%
Residential Consumer Products	2,682.00	\$792.50	4	15,576.00	\$3,660.00	33	\$0.00	0.00%
Residential Lighting	292.20	\$18.88	0	935.00	\$78.81	3	\$0.00	0.00%
Residential HEAT Loan	0.00	\$0.00	0	0.00	\$5,516.83	6	\$0.00	0.00%
Res Subtotal	20,932.87	\$34,409.58	47.00	186,757.83	\$221,743.16	285	\$120,273.14	
Res % of Total	60.47%	86.05%	94.00%	77.14%	78.14%	92.53%	56.96%	
Low-Income Single Family Retrofit	0.00	\$0.00	0	11,688.30	\$33,135.38	8	\$29,728.16	111.46%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	0.00	\$0.00	0.00	11,688.30	\$33,135.38	8	\$29,728.16	
LI % of Total	0.00%	0.00%	0.00%	4.83%	11.68%	2.60%	14.08%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$32,662.20	0.00%
C&I Existing Building Retrofit - Municipal	13,683.00	\$4,804.00	1	14,089.64	\$20,470.36	3	\$0.00	0.00%
C&I Small Business	0.00	\$775.00	2	10,913.34	\$6,426.31	3	\$28,490.28	22.56%
C&I Multifamily Retrofit	0.00	\$0.00	0	7,977.00	\$746.54	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	10,674.21	\$1,269.00	8	\$0.00	0.00%
C&I Subtotal	13,683.00	\$5,579.00	3.00	43,654.19	\$28,912.21	15	\$61,152.48	
C&I % of Total	39.53%	13.95%	6.00%	18.03%	10.19%	4.87%	28.96%	
Total	34,615.87	\$39,988.58	50	242,100.33	\$283,790.75	308	\$211,153.79	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.